1	IN THE SUPREME COURT OF THE UNITED STATES	
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3	SUPAP KIRTSAENG, DBA :	
4	BLUECHRISTINE99 :	
5	Petitioner : No. 11-697	
6	v. :	
7	JOHN WILEY & SONS, INC. :	
8	x	
9	Washington, D.C.	
10	Monday, October 29, 2012	
11		
12	The above-entitled matter came on for oral	
13	argument before the Supreme Court of the United States	
14	at 11:05 a.m.	
15	APPEARANCES:	
16	E. JOSHUA ROSENKRANZ, ESQ., New York, New York; on	
17	behalf of Petitioner.	
18	THEODORE B. OLSON, ESQ., Washington, D.C.; on behalf of	
19	Respondent.	
20	MALCOLM L. STEWART, ESQ., Deputy Solicitor General,	
21	Department of Justice, Washington, D.C.; for United	
22	States, as amicus curiae, supporting Respondent.	
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1	PROCEEDINGS
2	(11:05 a.m.)
3	CHIEF JUSTICE ROBERTS: We'll hear argument
4	next in Case 11-696 697, Kirtsaeng v. John Wiley &
5	Sons.
6	Mr. Rosenkranz.
7	ORAL ARGUMENT OF E. JOSHUA ROSENKRANZ
8	ON BEHALF OF THE PETITIONER
9	MR. ROSENKRANZ: Thank you,
10	Mr. Chief Justice, and may it please the Court:
11	This case presents a stark choice between
12	two plausible definitions of the phrase, lawfully made
13	under this title. Our definition is the more consistent
14	with the English language, and is the only definition
15	that does not do mischief with the same use of that
16	phrase each time it's repeated.
17	Ours is the only one consistent with a
18	400-year common law history, and 65-year-old right that
19	was in the statute through 1976, and consistent with the
20	principle that Congress doesn't abolish those things
21	without being clear.
22	Ours gives the copyright owners much of what
23	they asked for when they were seeking an importation
24	provision, just not everything; whereas, Wiley's grants
25	them rights far beyond anything that anyone could have

- 1 imagined asking for back then.
- 2 Ours --
- JUSTICE GINSBURG: But your reading -- your
- 4 reading is essentially, once a copy is sold anywhere,
- 5 the copyright owner loses control of distribution
- 6 everywhere.
- 7 That is essentially your argument.
- 8 MR. ROSENKRANZ: That is correct,
- 9 Your Honor. And to put a finer point on it, ours is
- 10 that lawfully made under this title means made wherever,
- in a way that satisfies U.S. copyright standards, made
- 12 in accordance with --
- 13 JUSTICE GINSBURG: No -- but -- so this
- 14 notion of sold anywhere, end of distribution rights
- 15 everywhere, that has been called, I think, the universal
- 16 exhaustion principle.
- 17 MR. ROSENKRANZ: International exhaustion.
- 18 Yes, Your Honor.
- 19 JUSTICE GINSBURG: And we are told that no
- 20 country has adopted that international exhaustion
- 21 regime, that most countries adhere to the national
- 22 exhaustion regime, which nobody is contesting here.
- 23 That is, if it's manufactured in the United States and
- 24 sold in the United States, that copy belongs to the
- 25 person who purchased it, end of case. But if the

- 1 exhaustion doctrine applies only nationally, then your
- 2 argument is asking for something that runs against the
- 3 regime that is accepted in most places.
- 4 MR. ROSENKRANZ: Your Honor, I have a few
- 5 answers to that. The first is it is not true that no
- 6 country adopts national exhaustion. Congress adopted
- 7 national exhaustion in sections 905 and 906 6 years
- 8 after the statute was passed, as to microchips.
- 9 But second, Wiley is making the point that
- 10 there is now a norm. They say most States -- most
- 11 countries, that is. Back in 1976 Wiley is not even
- 12 arguing that there was any international norm, much less
- 13 that the drafters of the statute were focused on
- 14 international norms; and the truth is that there isn't
- 15 an international consensus around national exhaustion.
- 16 We know that for a fact. In 1994 when 125 nations got
- 17 together, they -- they agreed to disagree on
- 18 international copyright exhaustion principles, and they
- 19 codified that disagreement, to each his own, in the
- 20 TRIPS agreement.
- 21 JUSTICE GINSBURG: Well, let's take, for
- 22 example, the European Union, the position in -- in those
- 23 countries. Suppose we -- we just transformed --
- 24 transferred this case to one of those countries, the
- 25 exact same case; and my understanding is that they would

- 1 follow the national exhaustion.
- 2 MR. ROSENKRANZ: No, Your Honor, not to
- 3 quibble; they don't follow national exhaustion. They
- 4 follow regional exhaustion. So --
- 5 JUSTICE GINSBURG: Yes, but not -- not
- 6 exhaust -- you sell a copy in -- in Thailand; then it's
- 7 home free all over the world.
- 8 MR. ROSENKRANZ: Agreed, Your Honor, but it
- 9 is regional, it's not national. And -- and the point
- 10 here is we've got to of course read what Congress wrote.
- 11 What Congress wrote was "lawfully made under this
- 12 title, " not "lawfully made in the United States, " or not
- 13 "lawfully made under this title and made in the United
- 14 States." When Congress wants to say that, Congress says
- 15 that very explicitly.
- JUSTICE SCALIA: Do you mean by "lawfully
- 17 made under this title, " simply lawfully made in a manner
- 18 that does not violate United States copyright law?
- 19 MR. ROSENKRANZ: No, Your Honor. Just, I --
- 20 I would say "lawfully made under this title" means
- 21 lawfully made in a manner that does not violate the
- 22 standards articulated.
- 23 JUSTICE SCALIA: The standards, okay. So --
- 24 so it could be lawfully made in England, let's say; in a
- 25 country that has compulsory licensing, it could be

- 1 lawfully made there, but it would not be lawfully made
- 2 under our -- under our copyright law, because we don't
- 3 have that.
- 4 MR. ROSENKRANZ: Yes, Your Honor. Let me
- 5 give a -- an example that actually is consistent with
- 6 what --
- 7 JUSTICE SCALIA: So -- so at least they are
- 8 correct in contending that what you are arguing for is
- 9 -- is not lawfully made under -- lawfully made if the
- 10 United States copyright law had applied where it was
- 11 made; is that what you are saying?
- MR. ROSENKRANZ: No, Your Honor. And the
- 13 reason is --
- 14 JUSTICE SCALIA: No?
- 15 MR. ROSENKRANZ: -- that that statute that
- 16 you just described would only do a third of the job of
- 17 the first-sale doctrine. Everyone agrees the first-sale
- 18 doctrine applies at a minimum to products made in the
- 19 United States. And if you use that counterfactual, if
- 20 U.S. law had applied, it would indicate that it, the
- 21 first-sale doctrine, does not apply in situations where
- 22 it was made in the United States. So the
- 23 counterfactual --
- 24 JUSTICE SCALIA: I don't -- I don't follow
- 25 that.

- 1 MR. ROSENKRANZ: So the first-sale doctrine
- 2 applies to goods made in the United States --
- JUSTICE SCALIA: Right.
- 4 MR. ROSENKRANZ: -- and to goods made
- 5 outside of the United States, is our argument.
- 6 JUSTICE SCALIA: Okay.
- 7 MR. ROSENKRANZ: If it applies in the United
- 8 States, if we're talking about goods made in the United
- 9 States, the counterfactual "if this title had applied"
- 10 would not work, because this title does apply to the
- 11 goods made in the United States, and that's the core of
- 12 the first-sale doctrine.
- JUSTICE KAGAN: So, Mr. Rosenkranz, is
- 14 what -- is your theory of this statute essentially that
- 15 this language means nonpiratical copies as that is
- 16 defined by U.S. copyright law?
- 17 MR. ROSENKRANZ: Yes, Your Honor, if I may
- 18 just change one word, because "piratical" is a
- 19 mischievous word. Back in the day when the 1976 statute
- 20 was passed, "piratical" meant unlawful under the laws of
- 21 other countries.
- JUSTICE KAGAN: No.
- MR. ROSENKRANZ: Yes. So --
- JUSTICE KAGAN: I said as defined by U.S.
- 25 copyright law.

- 1 MR. ROSENKRANZ: Absolutely. And -- and the
- 2 key --
- JUSTICE KAGAN: So that's, that's what the
- 4 statute means. It's -- the statute in your view is
- 5 setting up a distinction between piratical, pirated,
- 6 whatever the term is -- copies --
- 7 MR. ROSENKRANZ: Counterfeit.
- JUSTICE KAGAN: -- and other copies, and
- 9 saying that that distinction should be measured by U.S.
- 10 copyright law?
- 11 MR. ROSENKRANZ: That is right. And Your
- 12 Honor, the reason was -- what was driving copyright
- 13 owners crazy was this notion that there were lawless
- 14 states out there that had no significant copyright
- 15 protection. And we were applying their standards to
- 16 products that were infiltrating the U.S. market. And
- 17 one of the most important things to underscore here,
- 18 which I think got lost in the Costco argument, is that
- 19 the space -- that 602 does an enormous amount of work
- 20 even with 109, the first-sale doctrine, carved out of
- 21 it.
- Copyright owners wanted three things out of
- 23 the 1976 act with respect to importation, and they got
- 24 two and a half of them. The first was what we've just
- 25 been talking about, Your Honor. It was driving them

- 1 crazy that there were lawless states out there; they
- 2 gave the example of Russia, which -- where an agency
- 3 approved the making and distribution within Russia of
- 4 classic English language works. They got imported to
- 5 the U.S. and they were competing with U.S. works, U.S.
- 6 copies within our domestic market. And they got their
- 7 wish to shut that down, to use U.S. law as the standard
- 8 for those works.
- 9 Secondly, they got coverage for copies that
- 10 were lawfully made but stolen. And this was the one ask
- 11 that the film industry had. We see it in the
- 12 colloquies. They rented films abroad. The films --
- 13 that was their business model. The films would get
- 14 stolen; and the U.S. market would be awash with stolen
- 15 films. And so they wanted to shut down with the
- 16 importation provision those stolen goods coming into the
- 17 U.S. market.
- 18 And the third thing that they wanted is --
- 19 is what's been dominating this debate. But it's only
- 20 the third thing, and that was help dividing geographic
- 21 markets, so that they could go after the rogue
- 22 distributors, yes, but also go after the downstream
- 23 sales. They got half of that. They got a cause of
- 24 action against the rogue distributors. They did not get
- 25 a cause of action that went downstream.

- 1 JUSTICE SOTOMAYOR: Mr. Rosenkranz, can I
- 2 ask you, just -- it is a practical question, but I think
- 3 it has theoretical impact. A manufacturer can choose to
- 4 contract or a copyright holder choose to contract with
- 5 someone here to manufacture their goods. They could
- 6 contract with someone abroad, anywhere in the world,
- 7 directly. They can choose to license their trademark
- 8 and permit a distributor abroad to manufacture under
- 9 their U.S. copyright; or they can permit the licensee to
- 10 register the copyright abroad and distribute. In your
- 11 definition of "lawfully made under this title," does
- 12 "lawfully made under this title" apply to all of those
- 13 situations, i.e. --
- MR. ROSENKRANZ: Yes.
- 15 JUSTICE SOTOMAYOR: -- I think clearly to
- 16 the manufacturer who manufactures abroad --
- MR. ROSENKRANZ: Yes.
- JUSTICE SOTOMAYOR: -- clearly to the
- 19 manufacturer who licensed a distributor to do it for it.
- 20 But does it also apply to the -- to the copyright owner
- 21 who basically gives the copyright to a foreign
- 22 distributor and lets the foreign distributor register it
- abroad?
- 24 MR. ROSENKRANZ: Yes, Your Honor. The only
- 25 question under our definition is, was the making lawful,

- 1 which is to say, was it authorized, whether it's by
- 2 transfer of licensing or by transfer of copyright or in
- 3 any other way? Is it lawful as measured by U.S.
- 4 standards? And -- and that --
- 5 JUSTICE SOTOMAYOR: That is -- that is
- 6 broader than I thought. And I'm not quite sure why you
- 7 don't mean if this title applied. Because if the --
- 8 MR. ROSENKRANZ: If --
- 9 JUSTICE SOTOMAYOR: -- the manufacturer who
- 10 is manufacturing under the English copyright, because
- 11 the distributor has an English copyright, is not
- 12 manufacturing under the U.S. copyright, they are
- 13 manufacturing under the English copyright.
- 14 MR. ROSENKRANZ: Right. And, Your Honor,
- 15 the reason that the language works the way we've
- 16 described is because we are not focusing on whether the
- 17 making was under this title; we're focusing on whether
- 18 it was lawful under this title. Does this -- would this
- 19 title, when you apply it to wherever it happens to be,
- 20 whether in the United States or abroad, would this title
- 21 say that this is authorized?
- Now, let me just circle back again. The
- 23 reason if this title had been applicable doesn't work is
- 24 because there are enormous numbers of situations,
- 25 probably three-quarters of them, that the First Sale

- 1 Doctrine applies to where this title does apply.
- 2 And so trying to say where -- you know, if
- 3 this title had applied would work for foreign goods
- 4 coming in, but not for U.S. goods, which is the core of
- 5 the First Sale Doctrine.
- 6 JUSTICE BREYER: But you don't have to
- 7 say -- you can say both, either it was manufactured
- 8 directly and received an American copyright and
- 9 satisfied all the conditions, or, if that wasn't the
- 10 case, it was manufactured in a way that satisfied the
- 11 conditions of the American statute, even though, for
- 12 technical reasons, it didn't apply.
- 13 MR. ROSENKRANZ: Yes, Your Honor. And, in
- 14 fact, (a)(2) --
- 15 JUSTICE BREYER: That's what your argument
- 16 is, I take it.
- MR. ROSENKRANZ: Yes. In 2008 --
- JUSTICE BREYER: So we are off on a kind of
- 19 curly cue here.
- 20 MR. ROSENKRANZ: Yes, Your Honor. But -- so
- 21 what Congress did was to find a much simpler, more
- 22 efficient way to say all of that.
- 23 In 2008, it figured that out and put --
- 24 JUSTICE BREYER: I took it that the reason
- 25 they wrote -- or changed the statute was just because

- 1 they were worried about bailees or lessees or somebody
- 2 under the old statutes not satisfying the first -- they
- 3 were worried about that -- somebody -- a printer
- 4 lawfully obtains a book, and he shouldn't have advantage
- 5 of the First Sale Doctrine.
- 6 MR. ROSENKRANZ: Well, Your --
- 7 JUSTICE BREYER: He's in the middle of
- 8 printing it. And therefore you have to change the
- 9 language. So they changed the language to lawfully made
- 10 under this title.
- MR. ROSENKRANZ: Correct.
- 12 JUSTICE BREYER: Am I right; or, if I am
- 13 wrong, why did they change it?
- MR. ROSENKRANZ: Your Honor, that is exactly
- 15 right. And just not to diminish it --
- 16 JUSTICE GINSBURG: Did they give all
- 17 rights -- wasn't there also the question of allowing
- 18 manufacturers to segment markets so we'd have the
- 19 copyright by abroad, governed by foreign law, copyright
- 20 in the United States governed by U.S. law? Wasn't
- 21 segmentation of the market allowing people to do just
- 22 what these people are doing?
- MR. ROSENKRANZ: So, Justice Ginsburg, my
- 24 answer to Justice Breyer was about why the language in
- 25 109 was changed, that is, from obtained possession to

- 1 lawfully made.
- 2 And that was -- what Justice Breyer pointed
- 3 out was exactly why, because -- and not to minimize
- 4 bailees, bailees was the movie industry problem.
- 5 Bailees was stealing things from the manufacturers'
- 6 loading docks or from shippers. But yes, Your Honor,
- 7 there was also a segment of the publishing industry that
- 8 wanted that third thing.
- 9 JUSTICE BREYER: I couldn't find a word. I
- 10 could not find a word of that in the legislative
- 11 history. Irvin Carp, who was the strongest
- 12 representative for the publishers, said you couldn't do
- 13 that ten years earlier.
- 14 So is there --
- MR. ROSENKRANZ: No.
- JUSTICE BREYER: No, but you just said yes
- in answer to Justice Ginsburg's question. So she'll
- 18 find exactly what there is there, so I would like to
- 19 know what it is.
- 20 MR. ROSENKRANZ: Your Honor, I was answering
- 21 yes to was this a motivation of the publishers. And if
- 22 I misunderstood the question, Your Honor --
- 23 JUSTICE KAGAN: But a motivation for 109, or
- 24 a motivation for 602?
- MR. ROSENKRANZ: A motivation for 602.

- 1 When the conversation turned to 109,
- 2 Your Honor, not a word was uttered about dividing
- 3 distribution or divided markets. It was all about this
- 4 problem --
- 5 JUSTICE KAGAN: So on 602, you said that one
- 6 of the things that they wanted was the segmentation of
- 7 markets. They got half of it. They got the rogue
- 8 distributors' half.
- 9 And I guess Mr. Olson makes the point, and
- 10 it seems a good one, it's like that's a crazy half to
- 11 have gotten. That's the kind that they don't need
- 12 because they have a contractual remedy about -- against
- 13 the distributors.
- 14 And then they don't get people like,
- 15 frankly, your client, who are rogue something elses,
- 16 with no contractual privity. And what sense does that
- 17 make?
- 18 MR. ROSENKRANZ: Well, it makes perfect
- 19 sense, Your Honor. Obviously, you know, the industry,
- 20 at least back in 1976, did not get everything that they
- 21 wanted. What they got was a much more powerful weapon
- 22 than a contract.
- I mean, a copyright weapon gives you
- 24 injunctive relief, gives you multiples of damages which
- 25 you don't get out of a contract remedy.

- But to Justice Breyer's point, because I
- 2 think it's an important one, when you go to the
- 3 history -- and I think you are right, Your Honor, that
- 4 there is exactly one spot in the drafting history where
- 5 the relationship between 602 and 109 was discussed. It
- 6 was that conversation between Clark and Goldman, who was
- 7 the general counsel of the copyright office.
- 8 It's on pages 11 to 12 of our reply brief.
- 9 It's recited in extensive detail in the amicus brief
- 10 that Costco submitted. And here's what happened. They
- 11 got their importation provision. And Carp says, now,
- 12 wait a minute, I don't get it. You have got this
- importation provision, and you've got this First Sale
- 14 Doctrine. They are at war with each other. Which one
- 15 wins?
- 16 They seem to be agreeing that first sale
- 17 wins, but they realize that there is this problem. And
- 18 what they do, the general counsel of the copyright
- 19 office says, we obviously haven't thought this through.
- 20 We need to do more work on this, says the librarian of
- 21 Congress. And the next thing that happens, you see it
- in a red line on page 13 of our reply brief, is that for
- 23 the first time in the drafting history, the two are
- 24 reconciled by making 602 subordinate to 109, in exactly
- 25 the way that Quality King found it to be.

- 1 So the copyright owners got half the loaf.
- 2 It may not have been the half that was more important to
- 3 them, but they got a lot more from the extension of the
- 4 importation provision.
- 5 JUSTICE KAGAN: Mr. Rosenkranz, there is
- 6 that passage in Quality King, which is, I think it's
- 7 fair to say, unfortunate to your position. Is your
- 8 basic view of that passage that it was simply
- 9 ill-considered dicta that we should ignore?
- MR. ROSENKRANZ: To put it bluntly, yes.
- 11 That's my ultimate position. But I do think it can be
- 12 reconciled with our position.
- 13 Let's start with the question presented in
- 14 Quality King is exactly the question that is presented
- 15 here, and the Court answered it yes, that is, do
- 16 imports -- is 109 applicable to imports.
- 17 The whole driving logic of Quality King is
- 18 about 109 trumping 602. And it's only in that part IV,
- 19 where the court is rebutting various attacks on its
- 20 position, that it gets to that dictum, and that dictum
- 21 is in the third tier explanation to one of five
- 22 rebuttals.
- I believe it can be reconciled, certainly in
- 24 result. What you had there was the foreign distributor
- 25 who had only British rights importing directly into the

- 1 United States. There was never a first sale.
- JUSTICE KAGAN: Well, in result, but not in
- 3 reasoning. The passage specifically says this was
- 4 presumably not to be lawfully made under this title.
- 5 MR. ROSENKRANZ: And I have an -- I agree
- 6 with you, Your Honor. I have an explanation. I offer
- 7 it tentatively. I'm not sure whether it's right or not,
- 8 either as to what the Court intended or under the
- 9 statute.
- 10 My hunch is the Court was thinking about a
- 11 scenario where the British publisher only needs 10,000
- 12 copies to cover Britain; but, instead, what it does is
- 13 to print 100,000 copies. Everyone would know that that
- 14 is not authorized, it's not lawfully made under this
- 15 title, because the intent is to send it over to the
- 16 United States. So it's not lawfully made at that
- moment.
- 18 Let me also just mention an important
- 19 undergirding to our position, which is that our position
- 20 is the only one that does not make a complete hash out
- 21 of every uses of the same phrase -- every use of the
- 22 same phrase in the rest of the statute. Wiley's reading
- 23 makes almost all of them nonsensical.
- So let me just give you an example. Section
- 25 110, the classroom provision. Wiley acknowledges this

- 1 is the result but doesn't explain why Congress would
- 2 ever have wanted it. The result is that a teacher can
- 3 go and buy a Beethoven record and play it to her class
- 4 if it was made in the United States. But if she flips
- 5 one past it to the next Beethoven record that happens to
- 6 have been made in Asia, she can't play that for her
- 7 class.
- 8 Or section 109(c), the public display, the
- 9 Buffalo Cafe owner is allowed to purchase something in
- 10 the United States and put it up on her walls, you know,
- 11 say, a picture of Niagara Falls. That is permissible if
- 12 it was made in the United States. But off the same
- 13 retail rack, she flips one past; if it was made in Asia,
- 14 it's not permissible.
- 15 Nor does Wiley explain why Congress would
- 16 adopt an exception to the First Sale Doctrine that is
- 17 not at all about sales, that is only about where copies
- 18 were made.
- 19 So a U.S. manufacturer who wants to sell
- 20 into the U.S. market has this incentive to go and send
- 21 jobs overseas. It's an irresistible incentive if the
- 22 law is -- if this Court says the law is what Wiley says.
- 23 JUSTICE GINSBURG: Has that ever happened?
- 24 I mean, the Ninth Circuit cases have been around for
- 25 some time. Has any manufacturer ever moved abroad?

- 1 MR. ROSENKRANZ: Your Honor, I'm sure it
- 2 has. They haven't announced it. Now, let me just be
- 3 clear. The Ninth Circuit came out with its opinion,
- 4 this Court has intervened twice, so the law has never
- 5 been settled in Wiley's favor. The courts were split.
- 6 The moment that a manufacturer learns that
- 7 this Court says you get what we've called the Holy Grail
- 8 of manufacturing, endless eternal downstream control
- 9 over sales and rentals, you can ruin secondary markets
- 10 that are competing with you, the moment that happens,
- 11 that will be yet another reason for manufacturers
- 12 silently to decide that they're headed -- that they're
- 13 sending their manufacturing overseas:
- 14 JUSTICE SCALIA: Of -- of those -- of those
- 15 courts that did hold the way your -- your opponent
- 16 would -- would have it, am I correct that only one of
- 17 them adopted the absolutist rule?
- MR. ROSENKRANZ: Well, Your Honor, there are
- 19 only three courts of appeals that have weighed in, but
- 20 yes, the Second Circuit is the only one that has adopted
- 21 the absolutist rule, and that's yet another problem with
- 22 Wiley's position. Wiley urges its position as a matter
- 23 of statutory interpretation, but is refusing to stand by
- 24 it. The moment it gets past the language of the
- 25 statute, every argument it makes is an argument that is

- 1 about tempering what -- you know, like a sky hook coming
- 2 down from on high, tempering its interpretation in a
- 3 manner that is completely inconsistent with the
- 4 statutory language.
- 5 JUSTICE KENNEDY: The government argues in
- 6 effect for -- what we might call it -- a common law
- 7 adaptation of Bobbs-Merrill.
- 8 MR. ROSENKRANZ: Yes, Your Honor, which --
- 9 which is even -- creates even more mischief. The
- 10 government's position, as I understand it, is 109
- 11 doesn't have to do any work. In service of giving more
- berth, you know, greater magnitude to 602, we're going
- to make 109 completely superfluous because Bobbs-Merrill
- 14 does all of the work.
- Now, 109 Congress said -- it put into the
- 16 statute, it said it on every recodification to codify
- 17 Bobbs-Merrill, and the government is now making 109
- 18 completely irrelevant, but picking and choosing,
- 19 deciding that it wants the limitation on us from 109,
- 20 but borrowing from Bobbs-Merrill some reservoir of law
- 21 that modifies the first-sale doctrine.
- If there are no further questions, I would
- 23 like --
- 24 JUSTICE KAGAN: Mr. Rosenkranz, can I take
- 25 you back to Justice Ginsburg's opening question? Just

- 1 as a matter of copyright theory, I had always understood
- 2 copyright to -- a copyright holder has a kind of a
- 3 bundle of rights. It's not one right that applies
- 4 everywhere in the world. It's you have your U.S. rights
- 5 and you have your Chinese rights, you have your rights
- 6 under each jurisdiction's law.
- 7 And your position is essentially to say that
- 8 when I sell my Chinese rights to somebody, I'm also
- 9 selling my U.S. rights to that same person, because the
- 10 person who has the Chinese rights can just turn around
- 11 and import the goods. I mean, that's the nature of your
- 12 position, isn't it, that your U.S. rights are always
- 13 attached when you sell more -- your rights under the
- 14 jurisdiction of another country?
- 15 MR. ROSENKRANZ: Well -- so first, Your
- 16 Honor, back in 1976, this notion of geographic division
- 17 was very, very new, so it's not at all clear what
- 18 Congress was thinking with that -- with respect to that.
- 19 But secondly, no, we're not -- we're not saying that
- 20 when the owner sells his Chinese -- its Chinese rights
- 21 to the Chinese company, it is selling all rights.
- 22 Certainly, the Chinese company cannot sell everywhere,
- 23 but after that first sale, all of the manufacturer's
- 24 rights are cut off.
- 25 If I may reserve the rest of my time for

- 1 rebuttal.
- 2 CHIEF JUSTICE ROBERTS: Thank you, counsel.
- MR. ROSENKRANZ: Thank you, Your Honors.
- 4 CHIEF JUSTICE ROBERTS: Mr. Olson.
- 5 ORAL ARGUMENT OF THEODORE B. OLSON
- 6 ON BEHALF OF THE RESPONDENT
- 7 MR. OLSON: Mr. Chief Justice, and may it
- 8 please the Court:
- 9 Petitioner's commercial enterprise is
- 10 precisely what Section 602(a)(1) was enacted to address,
- 11 an international gray market in copyrighted works. This
- 12 Court unanimously recognized in the Quality King case
- that 602(a)(1) encompasses copies of books that were
- 14 lawfully made not under the United States' Copyright
- 15 Act, but under the law of some other country.
- 16 602(a) is broader than 6 -- 109(a), because
- 17 it encompasses copies not subject to the first-sale
- 18 doctrine, for example copies made under the law of
- 19 another country. These are the words of every member of
- 20 this Court in the Quality King case.
- 21 Now, referring to it as dicta misstates what
- 22 was going on, on the Quality King case. The argument
- 23 was that if you interpret 602(a) and 109(a) as allowing
- 24 a defense, a first-sale defense, you emasculate Section
- 25 602(a), and so the Court was explaining on page 147 and

- 1 148, I believe, why there were three reasons why 602(a)
- 2 would have viability. And one of those reasons had to
- 3 do with direct action against someone that was engaged
- 4 in pirating, and some of it had to do with bailees and
- 5 lessees. These are relatively small problems either
- 6 otherwise dealt with by contract law or otherwise dealt
- 7 with by the provisions of the statute.
- 8 But the third reason for the Court's
- 9 interpretation and its decision in that case was
- 10 precisely the case that we're talking about here.
- JUSTICE ALITO: Well, it may be important
- 12 dictum, but do you really want to argue it wasn't
- 13 dictum?
- MR. OLSON: I do.
- 15 JUSTICE ALITO: It was the holding of the
- 16 case?
- 17 MR. OLSON: It was the holding of the case
- in the sense that it was necessary, the Court felt. And
- 19 we could -- you know, I don't -- I don't feel I want to
- 20 spend a lot of time arguing what the word "dicta" means,
- 21 but it was a necessary ingredient to what the Court felt
- 22 was an explanation for why it was deciding the case that
- 23 it was deciding.
- JUSTICE BREYER: You don't need that.
- JUSTICE KAGAN: It wasn't necessary, was it?

- 1 JUSTICE BREYER: Your -- 602(a) has plenty
- 2 of meaning. I mean, an American copyright holder
- 3 licenses a British company to publish the work under
- 4 British copyright law. 602(a) says he can't import the
- 5 books into the United States, period.
- 6 MR. OLSON: That's --
- JUSTICE BREYER: Now, the only -- so there's
- 8 plenty of meaning there. The question is what happens
- 9 when he sells it to his bookstore and you or I go in and
- 10 buy it and we want to give a copy to our wife when we
- 11 get back to the United States. The question is, did --
- 12 is that unlawful?
- MR. OLSON: Well, we're -- well, if we're
- 14 reading the provisions of the statute, is that copy --
- 15 now, there are exceptions for the books that are brought
- 16 in --
- 17 JUSTICE BREYER: No, no exception I take it
- 18 once I bring back five copies and I give one to my son.
- MR. OLSON: Well, there are fair use
- 20 exceptions and there's --
- JUSTICE BREYER: Oh, fair use.
- MR. OLSON: -- other exceptions and -- and
- 23 there are exceptions for the one that you bring back for
- 24 your wife and your --
- JUSTICE SOTOMAYOR: I'm sorry. Is your

- 1 reading now that when the library imports in a book or a
- 2 film or whatever it's importing in, it goes to the
- 3 customs agent and it says to the customs agent: I don't
- 4 have the express authorization of the copyright owner,
- 5 but I'm a library, so I can import this book in?
- 6 MR. OLSON: It says --
- JUSTICE SOTOMAYOR: I'm -- I'm a person
- 8 who's bought the book in England and I'm bringing it to
- 9 my wife? What provision gives me the right to do that?
- 10 MR. OLSON: The provisions in the statute
- 11 that deal with the libraries talk about bringing --
- 12 importing books for lending --
- 13 JUSTICE SOTOMAYOR: So deal with the wife.
- MR. OLSON: -- for lending purposes.
- 15 JUSTICE SOTOMAYOR: How does the wife get
- 16 her book?
- 17 MR. OLSON: What I'm -- what I'm --
- 18 JUSTICE SOTOMAYOR: No, no. Is there --
- 19 what provision gives the wife a right under your
- 20 reading?
- MR. OLSON: With respect to the copy brought
- 22 in, in the suitcase for -- to give to a -- a family
- 23 member or to turn over to someone else?
- JUSTICE SOTOMAYOR: No, to keep for
- 25 yourself. As far as I understand --

- 1 MR. OLSON: Oh, to keep for yourself -2 JUSTICE SOTOMAYOR: -- your reading, I
- 3 brought it abroad, I can't import it in.
- 4 MR. OLSON: What -- I believe that that is
- 5 covered by the various provisions of the copyright
- 6 statute. And the question is, is it covered by section
- 7 2 -- 602(a)(1)? Yes, it's an import of an acquired
- 8 copy. Do you have a defense under the first-sale
- 9 doctrine? And I go to the exact explicit language of
- 10 the statute. There may be exceptions under other
- 11 provisions of the copyright law, but the first-sale
- 12 doctrine, 109(a) specifically says "lawfully made under
- 13 this title."
- 14 JUSTICE BREYER: The reason -- what I was
- 15 trying to bring up and I didn't do it artfully --
- MR. OLSON: Well, and this --
- 17 JUSTICE BREYER: -- is, imagine Toyota, all
- 18 right? Millions sold in the United States. They have
- 19 copyrighted sound systems. They have copyrighted GPS
- 20 systems. When people buy them in America, they think
- 21 they're going to be able to resell them.
- Now, under your reading -- now, this is one
- 23 of their horribles, I gather, and I want to know your
- 24 answer to it. Under their reading, the millions of
- 25 Americans who buy Toyotas could not resell them without

- 1 getting the permission of the copyright holder of every
- 2 item in that car which is copyrighted?
- 3 MR. OLSON: There may be --
- 4 JUSTICE BREYER: Is that right?
- 5 MR. OLSON: There may be just --
- 6 JUSTICE BREYER: Am I right or am I wrong?
- 7 Am I off base or am I wrong -- am I right?
- 8 MR. OLSON: There are other defenses, but
- 9 that is not this case. This case is not --
- 10 JUSTICE BREYER: Well, how do you
- 11 distinguish? How do you distinguish?
- MR. OLSON: The government -- the government
- 13 would argue for a broader interpretation under what was
- 14 made under this statute, whether that would include the
- 15 importation or the distribution in commerce. That's an
- 16 argument that the government makes, but it's not
- 17 necessary to decide this case.
- JUSTICE BREYER: Now, explain to me, because
- 19 they're horribles if I summarize them, millions and
- 20 millions of dollars' worth of items with copyrighted
- 21 indications of some kind in them that we import every
- 22 year; libraries with three hundred million books bought
- 23 from foreign publishers that they might sell, resale, or
- 24 use; museums that buy Picassos that now, under our last
- 25 case, receive American protection as soon as that

- 1 Picasso comes to the United States, and they can't
- 2 display it without getting permission from the five
- 3 heirs who are disputing ownership of the Picasso
- 4 copyrights.
- 5 Those are some of the horribles that they
- 6 sketch. And if I am looking for the bear in the mouse
- 7 hole, I look at those horribles, and there I see that
- 8 bear.
- 9 So I'm asking you to spend some time telling
- 10 me why I'm wrong.
- 11 MR. OLSON: Well, I'm -- first of all, I
- 12 would say that when we talk about all the horribles that
- 13 might apply in cases other than this -- museums, used
- 14 Toyotas, books and luggage, and that sort of thing --
- 15 we're not talking about this case. And what we are
- 16 talking about is the language used by the statute that
- 17 does apply to this case. And that --
- JUSTICE BREYER: But we need --
- 19 JUSTICE SOTOMAYOR: Don't those horribles --
- JUSTICE BREYER: -- interpretation --
- 21 JUSTICE KENNEDY: But you have to look at
- 22 those hypotheticals in order to decide this case.
- MR. OLSON: Well, and that's --
- 24 JUSTICE KENNEDY: You're aware of the fact
- 25 that if we write an opinion with the -- with the rule

- 1 that you propose, that we should, as a matter of common
- 2 sense, ask about the consequences of that rule. And
- 3 that's what we are asking.
- 4 MR. OLSON: And -- exactly, Justice Kennedy.
- 5 And that's what you were doing in the -- in the Quality
- 6 King, when we were -- we were discussing with
- 7 Justice Alito whether this is dicta or not. The Court
- 8 was specifically saying what it would apply to, and
- 9 it -- what -- what the Court was talking about in that
- 10 case was books made not pursuant to title, but pursuant
- 11 to some other country's copyright law. This copyright
- 12 law provisions --
- 13 JUSTICE SOTOMAYOR: Why is it that a U.S.
- 14 copyright owner who contracts in England to make
- 15 books -- he doesn't have an English copyright, he just
- 16 simply chooses that place to manufacture as opposed to
- 17 the U.S. -- why is he making that copy under English law
- 18 and not under his rights of U.S. copyright?
- 19 MR. OLSON: Well, if he is doing -- if he is
- 20 manufacturing the book in England, he's not -- because
- 21 the copyright law does not have extraterritorial
- 22 application, he is not making those copies under this
- 23 title. And this Court --
- JUSTICE SOTOMAYOR: But he's selling it
- 25 no -- no differently than Quality King was -- or the

- 1 Quality King --
- 2 MR. OLSON: But the problem is -- the
- 3 statutes may not be perfect with respect to this, and
- 4 there may be horribles that occur under one set of
- 5 interpretations of the statute, and the other
- 6 interpretation of the statute is to interpret it as --
- 7 as the petitioner --
- JUSTICE SOTOMAYOR: Mr. Olson, we know from
- 9 the Carp exchange that the response was, this is
- 10 something that we have to study with care, in 1976.
- 11 The parade of horribles is now causing the
- 12 Solicitor General and at least one, if not two, courts
- of appeals to write exceptions into the language to take
- 14 care of what they perceive as horribles.
- 15 Isn't it incumbent upon us to give the
- 16 statute what is plainly a more rational plain meaning
- 17 than to try to give it a meaning and then fix it because
- 18 we understand that the meaning doesn't make sense?
- 19 MR. OLSON: I -- there -- there is a body of
- 20 the government of the United States that is entitled and
- 21 capable of fixing this. These parade of horribles have
- 22 been -- people have been arguing about these for years.
- 23 For 30 years, the statute has been interpreted the way
- 24 that we are suggesting that it should be under this
- 25 title, which this Court earlier this year, in another

- 1 case, in the Novo Nordisk case, specifically said, under
- 2 this title means pursuant to the provisions of this
- 3 title.
- 4 This Court said that before in -- in the
- 5 Ardestani case. The under this title occurs not only in
- 6 section 109(a), but under this title occurs in 602(a)
- 7 itself; and then under this section appears twice in
- 8 section 602(a) --
- 9 JUSTICE GINSBURG: Mr. Rosenkranz told us
- 10 that under this title means different things in other
- 11 sections, and he gave a number of examples.
- MR. OLSON: Yes, and -- and in each case --
- 13 first of all, if the interpretation that my opponent is
- 14 arguing for was the law, that -- those are the words
- that are in 602(b) and 602(a)(2). So Congress could
- 16 have used those words that our opponents are arguing
- 17 for, and did use those words, one of which was written
- 18 on the same time in the same -- passed in the same time,
- 19 in 1976, that 602(a)(1) was.
- JUSTICE KAGAN: Well, Mr. Olson, can I just
- 21 take you to --
- MR. OLSON: With respect to those other --
- JUSTICE KAGAN: Please.
- 24 MR. OLSON: With respect to those other
- 25 provisions, Justice Ginsburg, the -- the government

- 1 specifically goes over each one of those, but each one
- 2 of those, if you interpret the statute as under this
- 3 title as pursuant to this title, each one of those
- 4 provisions makes sense in the context in which that term
- 5 is used there.
- 6 And -- and there is only one real way to
- 7 interpret under this title in the provisions in 109(a)
- 8 in -- in conjunction with 602(a)(1), and that is the way
- 9 the Court decided it in the Quality King case,
- 10 specifically looking at this question.
- Now the facts were slightly different in the
- 12 sense that that was a round trip; this isn't a round
- 13 trip.
- 14 JUSTICE KAGAN: Can I take you back to the
- 15 words here, lawfully made under this title, which you
- 16 say clearly means what you say it means.
- 17 So, I find this language a little bit
- 18 perplexing, and I can kind of see it both ways. So what
- 19 you say is made under this title, that must mean made in
- 20 the United States, and lawfully, just as this little
- 21 word that's -- that modifies that basic phrase, made
- 22 under this title, which means made in the United States.
- 23 But what Mr. Rosenkranz essentially says --
- 24 he doesn't say it in these words, but he says, "The
- 25 focus of this provision is on 'lawfully made'." That is

- 1 what the focus is on. It's on lawfully made as opposed
- 2 to unlawfully made.
- Now, when we just say lawfully made, you
- 4 know, we need something to measure, well, how do we know
- 5 whether it's lawfully made? Well, you look to the rules
- 6 in the copyright law.
- 7 So if you just -- if you focus more on the
- 8 lawfully word, lawfully made, and then under this title
- 9 doesn't mean made in the United States, it means
- 10 lawfully made under the rules of this title.
- 11 MR. OLSON: Lawfully made under this title
- is lawfully made under the copyright laws of the United
- 13 States. It can't say, lawfully made in the United
- 14 States, because then something might --
- 15 JUSTICE KAGAN: Well, lawfully made, under
- 16 the rules of the United States, regardless where the
- 17 thing was manufactured, is what I'm saying. That's the
- 18 way -- it just seems to me as though --
- MR. OLSON: It --
- JUSTICE KAGAN: -- you are saying made must
- 21 be manufactured. But lawfully made is a lawfully made
- 22 copy. How do we know if it's lawfully made? We look to
- 23 this title.
- MR. OLSON: I think under this title means
- 25 that it was made pursuant to the provisions of the

- 1 copyright law. I can't imagine the difficulties that
- 2 would ensue with litigation over whether or not
- 3 something made in another country, made under another
- 4 country's different laws -- and they vary enormously
- 5 throughout the world -- whether that was somehow
- 6 compatible with the laws of the United States.
- 7 JUSTICE BREYER: But what about litigation
- 8 in this respect? I want to bring you back to the
- 9 horribles.
- 10 MR. OLSON: Because the --
- 11 JUSTICE BREYER: The main point is that
- 12 horribles haven't occurred. Right?
- MR. OLSON: The main -- main --
- 14 JUSTICE BREYER: Sometimes horribles don't
- 15 occur because no one can believe it.
- 16 Now, for example, I believe there is going
- 17 to be a storm, but it hasn't started yet.
- 18 So I would like to know -- I would like to
- 19 know, if you were the lawyer for the Toyota distributor,
- 20 and if you were the lawyer for the Metropolitan Museum
- 21 of Art, or you are the lawyer for a university library,
- 22 and your client comes to you and says, my God, I just
- 23 read the Supreme Court opinion. It says that we can't
- 24 start selling these old books or -- or lending them or
- 25 putting them in our word processor or reselling the

- 1 Toyota without the -- without looking -- displaying the
- 2 Picasso without the permission of the copyright holder,
- 3 who may or may not be Toyota itself.
- What, as their lawyer, do you tell them? Do
- 5 you tell them, hey, no problem; or, do you tell them,
- 6 you might become a law violator; or, do you tell them, I
- 7 better litigate this? What do you tell them?
- 8 MR. OLSON: Well, each one of those
- 9 situations that you posit, Justice Breyer, has a whole
- 10 panoply of set of facts.
- 11 With respect to the museums, with respect to
- 12 the person bringing books into the United States, there
- 13 are other defenses, including fair use. There are other
- 14 defenses under the copyright law. But -- and one of the
- 15 things is that, to a certain extent, if you're going to
- 16 use the product created by someone else in a way that's
- 17 contemplated by the copyright laws, maybe it's required
- 18 that you actually comply with the copyright laws by
- 19 going to the owner of the copyright and saying, look,
- 20 here's what I propose to do, can I have a license to do
- 21 this? It's a nonprofit. It's a museum. And I'm --
- 22 CHIEF JUSTICE ROBERTS: Counsel, you said
- 23 there are other defenses, including fair use. In -- in
- 24 the catalogue that Justice Breyer recited, are all those
- 25 fair uses?

- 1 MR. OLSON: No. And some of -- but -- but
- 2 they're --
- 3 CHIEF JUSTICE ROBERTS: Well, which ones
- 4 are -- I mean, I'm -- it seems unlikely to me that, if
- 5 your position is right, that a court would say, it's a
- 6 fair use to resell the Toyota, it's a fair use to
- 7 display the Picasso.
- 8 MR. OLSON: It may be a fair use. It may be
- 9 an implied license, for example, with respect to
- 10 copyrighted items or trademarked items that appear in a
- 11 product that was licensed abroad. The government has
- 12 offered another alternative interpretation of the word
- 13 "made," as putting it in the flow of commerce. That
- 14 might deal with some of these situations.
- 15 But the point I guess I am making,
- 16 Mr. Chief Justice, is that Congress was clearly
- 17 intending to talk about the vast gray market problem.
- 18 This provision --
- 19 JUSTICE KAGAN: Well, intending where? I
- 20 mean, I -- you spend a lot of time talking about the
- 21 legislative history and the purposes behind 602. But
- 22 the language that we're supposed to be interpreting is
- 23 the language in section 109. And the language in
- 24 section 109, as far as I can see, there's really nothing
- 25 to support your argument that that language was intended

- 1 to address this gray market problem.
- 2 Isn't that correct?
- 3 MR. OLSON: Well, no. I think that section
- 4 109 and 602(a) were adopted in the same statute. They
- 5 were put in the draft of the statute at the same time,
- 6 in 1964.
- JUSTICE KAGAN: But you know, section 109 is
- 8 just a rewording of a prior provision that you would
- 9 clearly lose under, where the prior wording had nothing
- 10 to do with where any product was manufactured. And what
- 11 you're suggesting is that we should read this change in
- 12 wording -- which actually, there's a real theory behind
- 13 what the change in wording meant that has nothing to do
- 14 with the place of manufacture, that we should read it as
- 15 incorporating a place of manufacture requirement,
- 16 because there was a separate debate going on in section
- 17 602 about that question.
- MR. OLSON: But the two pro -- what I'm -- I
- 19 guess what I'm trying to explain is that the two were
- 20 enacted at the same time. They were out there and
- 21 available to the public for 12 years before they were
- 22 finally adopted. These parade of horribles could have
- 23 been addressed by Congress in a different way at the
- 24 time, and the interpretation -- this is a -- 109 is a
- 25 defense -- is offered as a defense to section -- to

- 1 section 602(a)(1).
- 2 So what does it mean? What provide -- what
- 3 is the defense that's provided? And you then have to
- 4 interpret, "made under this" -- "lawfully made under
- 5 this title." What does that mean?
- 6 And you have done that in the Quality King
- 7 case. You explained in the Quality King unanimously
- 8 that it makes a difference because you are exhausting --
- 9 Congress intended to allow segmentation of the market.
- 10 It only makes sense to interpret it this way if you
- 11 allow segmentation of the market pursuant to these
- 12 provisions, because it is exhausting the copyright under
- 13 the laws of the United States once you make a sale of a
- 14 product produced in the United States subject to the
- 15 United States' copyright laws.
- 16 You are not exhausting your U.S. copyright
- 17 when you make something, or allow something to be made
- 18 abroad. You are not exhausting that copyright. You
- 19 have not done that yet. So the first sale is not
- 20 something that happens abroad that uses up the copyright
- 21 laws -- of the protection under the copyright laws of
- 22 the United States.
- 23 So it seems to me that this does make
- 24 perfect sense. And it makes -- there is not going to be
- 25 a perfect solution in every case. The Court has dealt

- 1 with that frequently with respect to copyright laws.
- 2 But if you interpret it as my opponent interprets it,
- 3 you are opening the door to commercial enterprises
- 4 precisely like this.
- 5 It's not necessary in this case to decide
- 6 every single permutation of a problem that someone
- 7 crosses a border with a product, but this section 602
- 8 specifically contemplates products that are acquired
- 9 abroad and then brought back into the United States.
- 10 Here, we have a commercial enterprise doing exactly what
- is contemplated by the people who were talking about
- 12 602(a) and section 109 when the two were adopted at the
- 13 same time.
- 14 JUSTICE GINSBURG: Mr. Olson, do you have an
- 15 answer to the outsourcing problem and the charges that
- 16 if you read the statute as you are urging, then you are
- 17 inviting the outsourcing of manufacturing jobs?
- 18 MR. OLSON: There are several answers to
- 19 that. One, that's Congress's concern. And -- and there
- 20 is no evidence that that would really actually happen.
- 21 And Congress was concerned with creating a segmentation
- 22 of the market. But it's entirely speculative as to
- 23 whether or not people are going to start manufacturing
- 24 books or other items outside the United States.
- 25 Congress can address that if that should

- 1 become a problem, but it's not something that was
- 2 suggested as a part of what was taking place at that
- 3 time.
- 4 CHIEF JUSTICE ROBERTS: Thank you,
- 5 Mr. Olson.
- 6 Mr. Stewart.
- ORAL ARGUMENT OF MALCOLM L. STEWART,
- 8 ON BEHALF OF THE UNITED STATES, AS AMICUS CURIAE,
- 9 SUPPORTING THE RESPONDENT
- 10 MR. STEWART: Mr. Chief Justice, and may it
- 11 please the Court:
- I would like to discuss -- begin by
- 13 discussing our Bobbs-Merrill argument, because it's a
- 14 part of our brief that's different from both the
- 15 parties' submissions, and I do think it's very important
- 16 to understanding the practical implications of the
- 17 Court's decision.
- JUSTICE GINSBURG: Mr. Stewart, may I ask
- 19 you a preliminary question. In Quality King the
- 20 government took the position that the Petitioner is
- 21 taking here. What led the government to change its
- 22 mind? Was it just what has been called dictum in
- 23 Quality King, or is there another reason why the
- 24 government has switched sides?
- MR. STEWART: I think there are two related

- 1 reasons, and one of them is the dictum, but I'll get to
- 2 that second.
- I think in both cases, our overriding
- 4 objective was to offer a reading of section 109(a) that
- 5 would not supersede, or would not effectively negate the
- 6 implication prohibition in section 602(a)(1), because
- 7 from the Copyright Office's perspective, we agree with
- 8 Mr. Olson that the primary reason for the enactment of
- 9 602(a)(1) was to facilitate market segmentation. And
- 10 the argument we made in Quality King was you can
- 11 accomplish that; you can prevent section 109(a) --
- 12 JUSTICE SOTOMAYOR: Could you point to
- 13 something in the legislative history to support that?
- 14 MR. STEWART: I think the best thing I could
- 15 point to is a report of the Registrar of Copyrights that
- 16 was issued in 1965, in which the Copyright Office
- 17 identified as one of the circumstances that would be
- 18 covered by the importation ban, the situation in which,
- 19 quote, "the copyright owner had authorized the
- 20 manufacture of copies in a foreign country for
- 21 distribution only in that country."
- It didn't use the phrase "market
- 23 segmentation, but clearly, the point was the same. You
- 24 are authorizing copies to be made abroad for
- 25 distribution only in that place, not for redistribution

- 1 here.
- 2 And so --
- JUSTICE KAGAN: So Mr. Stewart, if I
- 4 understand your argument, both here and in Quality King
- 5 you want the copyright holder to have some control over
- 6 importation, but at the same time you don't want the
- 7 copyright holder to have control over all downstream
- 8 sales.
- 9 MR. STEWART: That's correct.
- 10 JUSTICE KAGAN: And that's what your
- 11 Bobbs-Merrill argument is designed to do. It's designed
- 12 to prevent that.
- MR. STEWART: That's correct.
- 14 JUSTICE KAGAN: Coming back to Justice
- 15 Ginsburg's question, do you think that truly the way to
- 16 do those two things, to give the copyright holder
- 17 control over importation but not over downstream sales,
- 18 that our problem really is, do you think in your heart
- 19 of hearts that we got it wrong in Quality King?
- MR. STEWART: Well, we lost that case 9-0,
- 21 and so I am not arguing too vociferously that the Court
- 22 should change its opinion. But yes, we think that we
- 23 still would adhere to our view that section 109(a)
- 24 should not be read as a limitation on section 602(a)(1).
- 25 If the Court had gone that path, it could read "lawfully

- 1 made under this title" to encompass both foreign-made
- 2 and domestic-made copies, without doing damage to the
- 3 copyright holder's ability to segment markets.
- 4 On the other hand --
- 5 JUSTICE SOTOMAYOR: So you get what you
- 6 wanted anyway. That's really the bottom line. We undo
- 7 Quality King, except that the price is that people have
- 8 to ship their manufacturing abroad.
- 9 MR. STEWART: Well, we're not urging the
- 10 Court to take that course, but yes, that would have been
- 11 one way to accomplish the same objective. And so --
- 12 JUSTICE KAGAN: So you are essentially
- 13 saying that the appropriate way to read this statute, to
- 14 make sense of all of its provisions, is to give the
- 15 copyright holder control over the importation, to give
- 16 Wiley the ability to go after this importer, Mr.
- 17 Kirtsaeng, but to find a way to stop it there.
- 18 MR. STEWART: I think that's correct, but I
- 19 think our Bobbs-Merrill argument does provide a very
- 20 principled way to stop it there without going back on
- 21 what the Court said in Quality King. That is,
- 22 Bobbs-Merrill was a 1908 case in which the publisher
- 23 sold books to retailers on the proviso that they not be
- 24 sold at retail for less than a specified amount. One of
- 25 the retailers violated that resale restriction and was

- 1 sued for copyright infringement.
- 2 And this Court in Bobbs-Merrill said --
- 3 parsed the statutory language, which at that time gave
- 4 the copyright owner the exclusive right to vend copies
- 5 of the work.
- 6 JUSTICE ALITO: But you're saying
- 7 Bobbs-Merrill means something beyond section 109, but
- 8 when -- the 1909 Copyright Act said that it was
- 9 codifying the holding in Bobbs-Merrill, and the 1976
- 10 statute which is now before us said it wasn't changing
- 11 the meaning of the earlier law. So I don't know how --
- 12 Bobbs-Merrill wasn't a constitutional decision, it was a
- 13 question of statutory interpretation:
- 14 So how does some sliver of Bobbs-Merrill
- 15 still survive all of this?
- MR. STEWART: Maybe I can put it this way:
- 17 If I buy a piratical copy of a book, one that was
- 18 illegally made without the consent of the copyright
- 19 owner, and all I do is read it and put it on my shelf, I
- 20 can't rely on 109(a) because the copy was not lawfully
- 21 made under this title. But I still couldn't be held
- 22 liable for copyright infringement because there is no
- 23 exclusive right to read the book or to own it. I
- 24 wouldn't have been infringing any of the copyright
- 25 owner's rights.

- 1 And so in order to have a valid claim for
- 2 copyright infringement, the copyright holder would have
- 3 to show both that 109(a) was inapplicable, and that what
- 4 the defendant was doing was a violation, an infringement
- 5 of one of the exclusive rights.
- 6 And Mr. Rosenkranz seems to postulate a
- 7 situation in which a cagey manufacturer would locate its
- 8 facilities overseas, make the copies there, import them
- 9 into the United States, sell them in this country,
- 10 subject to conditions on resale.
- 11 And if the goods were resold in violation of
- 12 those restrictions, the copyright owner would sue for
- 13 infringement. And I think the first argument the
- 14 defendant would make is that is exactly the conduct that
- 15 the Court in Bobbs-Merrill said did not infringe the
- 16 exclusive right to vend.
- 17 Now -- namely the resale in violation of
- 18 restrictions on resale. How can you now say it's now an
- 19 infringement of the exclusive right to distribute? And
- 20 it would be a particularly difficult argument for the
- 21 copyright owner to make because what the House Report
- 22 said in 1909, it didn't say exactly that it was
- 23 codifying the holding of Bobbs-Merrill; it said that it
- 24 was amending the statute in other respects, and it
- 25 wanted to make clear that there was no intent to enlarge

- 1 the exclusive right to vend.
- 2 And so the Plaintiff, in Mr. Rosenkranz's
- 3 hypothetical, would in effect be arguing that by
- 4 codifying section 109(a), Congress had implicitly
- 5 expanded the scope of the implicit -- of the exclusive
- 6 right to vend or distribute, even though it said it was
- 7 doing the various opposite.
- 8 CHIEF JUSTICE ROBERTS: That's an awfully
- 9 difficult maze for somebody to -- to get through. You
- 10 have to start with the difficulty of the language here,
- 11 and then you have to proceed and put the Quality King
- 12 gloss over it; and, when you finally get to that point,
- 13 you say, well, now you've got to read Bobbs-Merrill and
- 14 figure out how the common law governs all that.
- 15 MR. STEWART: But I think that would be true
- 16 under anybody's reading. That is, once a court in a
- 17 case determined for whatever reason that section 109(a)
- 18 was inapplicable, it didn't provide a safe harbor, the
- 19 next step could never be simply to proceed to judgment
- 20 and say that there was infringement. The next step
- 21 would always have to be to look at what the defendant
- 22 had done --
- 23 CHIEF JUSTICE ROBERTS: Well, it's not that
- 24 complicated under the Petitioner's approach. It says
- once you've you had a first sale, that's it.

- 1 MR. STEWART: The other point I would make
- 2 about the Petitioner's approach is that it -- it really
- 3 has no grounding in the statutory text. That is, the
- 4 Petitioner is arguing that if the publisher in Thailand,
- 5 if the manufacturer of the books had shipped them
- 6 directly into this country, that person could have been
- 7 sued for infringement for the importation and --
- JUSTICE BREYER: Well, the word has
- 9 grounding. It is Coke upon Littleton, 1628, where it
- 10 says that if a man be possessed of a chattel and give or
- 11 sell his whole interest upon a condition, that condition
- 12 is no good. And Coke says, and that's how it should be.
- And now that's picked up in Bobbs-Merrill;
- 14 it's picked up in Dr. Miles. It's been the law.
- Now if, in fact, there are two ways of
- 16 interpreting the statute, and one is consistent with
- 17 that basic principle of commercial law, and the other
- 18 produces some of the complexities that you have just
- 19 mentioned, isn't it better to go with the common law and
- 20 simply reaffirm a principle that's been in the
- 21 commercial law almost forever?
- MR. STEWART: I -- I give two answers for
- 23 that. And the first is that Coke was saying that, in
- 24 most circumstances at least, a sale is sufficient in
- order to divest the owner of his prior right to control

- 1 distribution, but it doesn't say that a sale is
- 2 necessary.
- 3 And my point is that when Mr. Rosenkranz
- 4 says the hypothetical foreign publisher who makes copies
- 5 with authorization but ships it into the -- them into
- 6 the United States without could be held liable for
- 7 infringement, there is nothing in section 109(a) that
- 8 would allow a court to draw that distinction; that is,
- 9 although 109(a) is sometimes referred to as a
- 10 codification of the First Sale Doctrine, it doesn't
- 11 require an antecedent first sale.
- So as long as the foreign publisher was the
- 13 owner of the books at the type -- time they were
- 14 manufactured, if those books were lawfully made under
- 15 this title, under Petitioner's reading they could be
- 16 imported and distributed.
- 17 We know also that this was not an oversight,
- 18 that Congress didn't intend the provision to be subject
- 19 to a sort of implicit first authorized sale requirement,
- 20 because the language was intended to cover copies that
- 21 were made pursuant to a compulsory license.
- JUSTICE ALITO: Which of the following is
- 23 worse: All of the horribles that the Petitioner
- 24 outlines to the extent they are realistic, or the
- 25 frustration of market segmentation, to the extent that

- 1 would occur, if Petitioner's position were accepted?
- 2 MR. STEWART: Well, if they actually
- 3 happened, then I think the -- the horribles would be
- 4 worse. But, as I say, we -- we feel that we have
- 5 offered a reading of all the statutory provisions
- 6 together that would avoid both.
- 7 The other couple of things I would say as to
- 8 why a first sale by itself --
- 9 JUSTICE ALITO: If the -- if that middle
- 10 ground is -- were found to be not viable, which of the
- 11 two sets of consequences is worse from the government's
- 12 perspective, or can you not say?
- 13 MR. STEWART: I would say that the
- 14 consequence that all foreign-made goods, even if
- 15 imported into the United States with the authorization
- 16 of the U.S. copyright owner, are subject to continuing
- 17 licensing requirements, etc., I would say that would be
- 18 worse than the frustration of market segmentation that
- 19 would occur under Petitioner's view.
- 20 CHIEF JUSTICE ROBERTS: Thank you, counsel.
- 21 Mr. Rosenkranz, you have four minutes.
- 22 REBUTTAL ARGUMENT OF E. JOSHUA ROSENKRANZ
- ON BEHALF OF THE PETITIONER
- MR. ROSENKRANZ: Thank you,
- 25 Mr. Chief Justice.

- I just want to step back and take a look at
- what the government's doing here. After eloquently
- 3 arguing in Quality King in the last two pages of its
- 4 brief that our position on the meaning of this language
- 5 is right, it's saying our position is wrong. And then,
- 6 it's trying to come up with a middle ground that has
- 7 absolutely no basis in the statute.
- 8 If Bobbs-Merrill provides the content for
- 9 the First Sale Doctrine, then what does section 109 do?
- 10 And so the government is creating a scenario in which,
- in order to save 602 from being superfluous in the way
- 12 it is described, although we believe it's not
- 13 superfluous at all, it is making 109 superfluous.
- 14 Justice Kagan asked a question about
- 15 essentially sentence diagramming. Our view is that
- 16 under this title modifies lawfully. You use the U.S.
- 17 metric of U.S. law to figure out whether it's lawful.
- 18 The government's and Wiley's position is that under this
- 19 title modifies both made and lawfully. And at least the
- 20 way I learned grammar, you can't use the same phrase to
- 21 modify both terms.
- I want to correct something that I said to
- 23 Justice Ginsburg because I said it backwards. 905 and
- 24 906 are examples of the United States Congress in a
- 25 copyright context applying national exhaustion, and that

- 1 was six years after this statute was passed.
- 2 To Justice Breyer's question, the bear is
- 3 there. It is very much there. The only reason no one
- 4 has ever pursued these legal arguments is that the legal
- 5 arguments that are the baseline for all of this have yet
- 6 to be accepted by this Court. But I have not heard any
- 7 argument for why the vast majority of them will not
- 8 necessarily obtain, and they are not in any of the
- 9 briefs. To use the Toyota example, there simply is no
- 10 other defense. There is none. Fair use doesn't apply
- 11 to the vast majority of the scenarios that I've just
- 12 described.
- 13 Finally, outsourcing: Congress did not want
- 14 U.S. jobs to go overseas. Congress in the very same
- 15 statute in section 601 was hoarding manufacturing jobs
- 16 to the United States; and as the government said on the
- 17 last page of its Quality King, "it is highly unlikely
- 18 that the same Congress that hoarded jobs in the United
- 19 States was prepared to tolerate a situation in which
- 20 there was eternal downstream control" that the copyright
- 21 owners would be encouraged to seize by sending jobs
- 22 overseas.
- 23 So unless there are further questions from
- 24 the Court -- I saw, I just realized I said the same
- 25 thing twice incorrectly to Justice Ginsburg. 905 and

Τ	906 are examples of international exhaustion.
2	Unless there are further questions, I thank
3	the Court and respectfully request that the Court
4	reverse the judgment below.
5	CHIEF JUSTICE ROBERTS: Thank you, counsel,
6	counsel.
7	The case is submitted.
8	(Whereupon, at 12:05 p.m., the case in the
9	above-entitled matter was submitted.)
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